

Message Text

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PAGE 01 STATE 299395

47

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INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/SAD/WALE/LDJ

APPROVED BY EB/OCA/CD:WERAU

COM/SAD/RGOOTENBERG

COM/CAGNE/PHALE

COM/EM/EOLSEN

COM/BRUAN

NEA/RA:DMORRISON (INFO)

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P 091621Z DEC 76

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA PRIORITY

AMEMBASSY ABU DHABI PRIORITY

AMEMBASSY CAIRO PRIORITY

USINT BAGHDAD PRIORITY

AMCONSUL DHAHRAN PRIORITY

AMEMBASSY KUWAIT PRIORITY

AMEMBASSY TEHRAN PRIORITY

INFO AMEMBASSY AMMAN PRIORITY

AMEMBASSY MUSCAT PRIORITY

AMEMBASSY DOHA PRIORITY

AMEMBASSY MANAMA PRIORITY

UNCLAS STATE 299395

E.O. 11652: NA

TAGS: BEXP, XF

SUBJECT: PROPOSED NATIONAL FOREST PRODUCTS ASSOC, IOGA

TRADE MISSION

REF: STATE 273308

1. JIDDA PASS RIYADH.

2. NATIONAL FOREST PRODUCTS ASSOC. MEMBERS MOST ANXIOUS

TO MOUNT IOGA TRADE MISSION TO MIDDLE EAST DURING ERIOD

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PAGE 02 STATE 299395

APRIL 17-MAY 1, 1977. MISSION WOULD BE EXPLORATORY IN

NATURE TO ALLOW SOME 12 TO 15 ASSOCIATION MEMBERS AN OPPORTUNITY TO MAKE IMPORTANT TRADE CONTACTS TO TEST EXPORT POTENTIAL FOR THE FUTURE SALE OF A WIDE VARIETY OF WOOD PRODUCTS (LUMBER, PLYWOOD, FLOORING, VENEER, PARTICLEBOARD, MILLWORK, SHINGLE, TREATED AND LAMINATED WOOD PRODUCTS) AND RELATED SERVICES.

3. NFPA KEENLY AWARE OF LIMITED IMMEDIATE MARKET OPPORTUNITIES AS WELL AS THE TOUGH COMPETITION THEY FACE FROM COMECON AND CERTAIN FAR EASTERN COUNTRIES IN THIS INDUSTRY MISSION FULLY INTENDS TO EXPLORE THESE PROBLEMS FIRST HAND AND TO REPORT BACK TO THE INDUSTRY HEADS AT A GENERAL MEETING ON MAY 8. IT IS IMPERATIVE TO THE U.S. INDUSTRY

THAT NEW MARKETS BE DEVELOPED FOR FOREST PRODUCTS AND THE MIDDLE EAST IS THE PRIME TARGET AT THIS TIME.

4. USDOC FULLY SUPPORTS THIS INDUSTRY GROUP IN ITS EXPLORATORY EFFORTS AND URGES POSTS' ACCEPTANCE OF MISSION PROPOSALS AND ITS LONG RANGE RAMIFICATIONS. THE PROPOSED ITINERARY IS AS FOLLOWS: TEHRAN APRIL 17-19; JIDDA/RIYADH APRIL 20-24; (CORPS OF ENGINEERS HAS INDICATED INTEREST IN BLDG HOUSES OF WOOD CONSTRUCTION IN S.A. THE MISSION WISH TO PURSUE THIS WHILE IN S.A.); ABU DHABI, APRIL 25-27; BAGHDAD OR CAIRO, APRIL 28-MAY 1. POSTS REQUESTED CONFIRM DATES SOONEST,

5. PLANS FOR ALABAMA/MISSISSIPPI CONSTRUCTION EQUIPMENT AND RELATED SUPPLIES IOGA TRADE MISSION, JIDDA APRIL 15-17, CAIRO APRIL 18-21, DHAHRAN APRIL 22-24, TEHRAN APRIL 25-27, STILL TENTATIVE. ORGANIZERS EXPECTED CONFIRM GO OR NO GO SITUATION BY DECEMBER 15, LATEST. ROBINSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE299395
Document Source: CORE
Document Unique ID: 00
Drafter: SAD/WALE/LDJ
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760455-0459
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761257/aaaabxga.tel
Line Count: 94
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 273308
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 21 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 MAY 2004 by hattaycs>; APPROVED <19 AUG 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROPOSED NATIONAL FOREST PRODUCTS ASSOC, IOGA TRADE MISSION
TAGS: BEXP, XF
To: JIDDA ABU DHABI CAIRO MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006